



The LPL Newsletter

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FAST TRACK - NEW FOR 2008



2008 WELCOMES THE BEGINNING OF OUR 30TH YEAR. Throughout this time our management team have introduced some exciting innovations to enable our client's to enjoy even more successful collection. Our best yet is **Fast Track**, allowing instant direct action on chosen accounts as well as being able to maintain the control required for a more sensitive approach on others. Our New Website now gives instant access to all our collection services.

FAST TRACK COLLECTION

Many of you use LPL Flat Fee and/or 2nd Stage percentage recovery services. If you feel that the money owed is critical or that the debtor requires a more urgent form of collection LPL are now introducing a further tier to our service, which will allow clients that use Flat Fee Voucher Systems to instruct LPL to make direct telephone contact immediately with your debtor as well as the use of our proven letter system. ALL AS PART OF ONE INSTRUCTION.

How does it work?.....

If you already have our Pre-Paid 1st Stage Vouchers all you need to do is write across the top 'FAST TRACK' or use the special labels supplied (or available on request). If you use our website instruction, simply go to 'FAST TRACK' menu via www.lplgroup.com. Please contact our office if you need User Name and Password.

LPL will then not only contact the debtor through our proven letter system, but immediately assign a case handler to the debt, who will make direct contact with the debtor to establish reasons for non payment, set up payment plans, or, more importantly than ever, secure immediate payment without further delay.

The benefit to you is: immediate and direct contact as well as letters and fast tracking to the heart of any problem that is delaying the account.

The Cost. Well you have already paid for the 1st Stage Voucher system so LPL will only charge you 7% or £25 (whichever is the greater sum) ON RECEIVED AMOUNTS

www.lplgroup.com LPL's website now offers.....

.....easy access to interactive instructions for No Recovery-No Fee Collection, Fast Track and Standard Voucher services. All clients now have quick and easy access to fast and successful collection services. Check out our website for LPL's invaluable Essential Guides to:

- o Adding Interest and Charges
- o Debt Collection - Frequently asked questions (FAQ's)
- o Our recommendation for a 'New Account Opening Form'
- o LPL Quarterly Newsletters

Our 'Contact page' also gives the opportunity to send us feedback or pose any credit control/collection query that may be creating a problem.

Clients will need a User Name and Password for some sections of the website, please contact us on info@lplgroup.com for more information.

What does 2008 have in store for YOU.....

County Court Money Claims increase by 7.5% in 2006/7 to 1.7 million but successful warrants decrease by 2%.

The volume of consumers in financial difficulty in 2008 is set to double, which will put pressure on the retail and wholesale sector.

Debt management Plans will increase as the Voluntary Arrangement sector stabilises.

Suppliers will need to examine their credit risks more closely

For more information call us on 0208 597 2229



How often do you feel that the Law has beaten you! Often, because of insufficient Terms and Conditions or Contractual flaws, clients can lose many thousands of pounds when debtors win concessions against full payment, due to technicalities that could have been avoided.

LPL, through our Solicitors office, can offer constant support for any legal matter. This 'Help-Line' can cover:

- Contractual issues
 - Term and Conditions
 - Special Customer agreements/Contracts
 - Trading Standard issues
 - Employment issues
- Having a legal specialist on call can add to the efficiency and profitability of your business.

For more information call Alan on 020 8597 2229 or Email alevene@lplgroup.com

Other Contacts
Sales: Gavin Levene
Client Liaison: Gavin Levene
Credit Reports: Steve Lewis
Tracing: Steve Lewis
Collections: Andree Preece
Accounts: Roland Frith

Controlling Credit
Before Credit Controls You

Call us!
020 8597 2229